

## Financial Inclusion: Social Development with Business Opportunities

Egyptian Banking Institute 9th Annual Conference Promoting Financial Inclusion in the Banking Sector Intercontinental Cairo Semiramis Hotel, Egypt May 8th, 2017

Tarek Fayed

A. Managing Director & Board Member

QNB Al Ahli

tarek.fayed@qnbalahli.com

## Financial Inclusion: not only what and why, but more importantly...

How?: Awareness and Accessibility

**Identify Targets** 

Awareness & Communication

## Accessibility:

Affordability

**Proximity** 

Digitalization

Financial Solutions and Advisory

Product Development and Suitability

Legislations

## Consideration:

Costly, but with long term returns

**KYC Considerations** 

